

## **Notice of UKWA AGM**

### **Location**

Stokes Bay Sailing Club @ 7.30pm Saturday May 25th 2019

### **Agenda**

- 1. Approval of the Minutes of the previous AGM Attached**
- 2. Matters arising from the Previous Minutes (not covered in the Agenda Items)**
- 3. Chairman's Report (Bob Ingram)**
- 4. Finance Report and to receive the Financial Statements and Accounts for the year to 31 December 2018 – Andy Watkinson. [Attached](#)**
- 5. Resources Report – by James Palin, Director of Resources**
- 6. Election of Directors**

The existing board puts itself forward for re-election consisting of

#### **Elected executive directors**

**Mr Alastair Campbell Director of communications**

**Mr Rod Davis Director of marketing & publicity**

**Mr Bob Ingram Chairman**

**Mr James Palin Director of resources**

**Mr Andy Watkinson Director of finances**

**Mr Brian Tilbury Director of administration**

#### **Nominated directors**

**Mr Pete Davis Head of Speed**

## **Mr Nigel Treacy Head of Wave**

Alternative candidates shall be proposed and seconded and the proposals be received in the UKWA office at least 7 days before the meeting to allow the proposal and agenda be published. [admin@ukwindsurfing.com](mailto:admin@ukwindsurfing.com)

The agenda may be revised should candidates be proposed as above.

## **7. AOB of the Association**

Please print your own copies of any documents you may wish to refer to during the meeting. The UKWA will not be providing printed copies in view of its support for the environment. Links can be found above.

Members may wish to refer to The UK Windsurfing Association Memorandum and Articles Of Association As amended by resolutions passed on 24 September 1982, 7 May 1983, 9 April 1999, 22 October 1999 and 12 May 2001, Revised 2014. [Attached](#)

## **Submit a question via email.**

To the AGM (business of the association) [HERE](#)

To the sailors meeting (any subject you like) [HERE](#)

Answers will be found in the minutes when published.

## **Sailors Meeting**

The AGM will be followed by a one hour sailors meeting, there will be no agenda and the meeting will be open to the floor.

Good Evening, I should like to call the meeting to order at 7.45pm. I confirm due diligence was followed and the required notice and detail was published prior to this evenings meeting. I confirm we have a working quorum with 20 people signing the attendance sheet representing 27 votes (family members 2 votes) (minimum 25)

### **Any Apologies**

Names: James Palin

#### **1. Approval of the Minutes of the previous AGM [Attached](#)**

Proposed Rob Kent

Seconded Mark Kay

Approved/Rejected Approved

#### **2. Matters arising from the Previous Minutes (not covered in the Agenda Items)**

Any None

#### **3. Chairman's Report (Bob Ingram)**

**Feel free to interrupt if you have any questions/comments**

Start with some thank-you

- A. Thanks to everyone for supporting the UKWA during 2018. As I said last year The committee is always concerned about the popularity of windsurfing as it competes for busy peoples time and commitments.
- B. Thanks to our safety crews and race officers and admin crews. My personal thanks to Brian and Ann who turn up early and leave late at every event to help set up and break down the kit. Additionally thanks to Yvonne, John and Sue. John's talent on the laptop continues to astound me and his introduction of the ZELLO app for communication at events has been a great success.

- C. Thanks to all out volunteers, Support boat crew, committee boat crews, coaches, admin crew and everyone else who helped out in 2018
- D. Thanks to Alastair for the web site there have been continuing changes mainly behind the scenes which has upgraded the web, this takes a lot of Alastair's personal time. I am pleased to say we have been very careful and there have been no issues relating to the new data protection legislation which we continue to explore. Thanks to Tessa for our increasing Facebook presence
- E. Thanks to the committee for all their hard work especially the sub committees and regions organizing their National and local events
- F. Thanks to Thomas Westcott for repairing the accounts and a special thanks to Sue Robinson UKWA administrator who continues in this complicated position.
- G. Thanks to Andy for taking over as Finance director we have more work to do to understand further the ongoing financial position but hope to work more closely together with Sue in the upcoming year
- H. Thanks to Rod for all his hard work all the UKWA sponsors for supporting the association, without which the slalom and probably the wave series would be impossible. Unfortunately despite leads which were followed up no lead sponsor could be found in 2018 However the committee has worked hard to put a policy document in place published on the web to attract potential sponsors in the future. Any leads are welcome, it helps us all keeping costs down
- I. Thanks to Nigel Treacey for his continued success with the BWA, Nigel remains as chair of wave but has handed over the event organization to Geoff Houtman, and to Pete Davies for maintaining the high profile which speed deserves.
- J. Thanks to James Palin, boson. The committee decided to continue to retain all 4 ribs for 2018 and due to James hard work we are in a much better position than we have been for years. Additional thanks to Kevin Profit for all his assistance with the maintenance of the fleet. We do have a substantial issue with Tariffas tubes which James will comment on further. I am working with Sarah Sibley and Damon Musgrove a funding expert who has worked for the RYA to look at

funding opportunities to replace or repair Tariffa so far we have submitted 10 applications with a further 8 pending however we should note the national success rate is below 10%

- K. Finally thanks to my wife Sue and Tessa for their hard work and support.

2. In general 2018 was a difficult year for events. The wind did not want to play ball which meant plenty of time sitting on the beach particularly at slalom, wave and freestyle events. I will refer to some numbers but to be honest I can make these sound pretty much how we like or what you want to hear.

### **Slalom**

Thanks to Fanatic North k66, Starboard / Severn , Gaastra Tabou, quiver windsurfing goya, The OTC, Puravida, Farrel at O'shea, 4Boards, Neil Pryde, We ran a program of 7 events. The dropping of BSA branding and replacing with the traditional UKWA has worked well. 28 pros, 42 Amateurs & 20 Masterblasters total 90 up 22 down on 2017. It could have been far worse given that we did not get a race in until the fourth event and then only one race and the fifth event was also a non event. Attendance is a testament to the scoring system we use and the support given by the sailors and sponsors who attended on some terrible forecasts. The guaranteed income negotiated with the sponsors has helped with planning and has been a really positive development for the association. We took 3 boats to events which helped substantially with running great quality racing when it happened. The 2015 season saw a new financial arrangements so that no individual sponsor loses out financially, this remains in place. There was shared risk and indeed shared profit. With an option to hand this profit to the UKWA all but one did in 2018.

Moving forward to 2019 all sponsors continued their involvement with the exception of Quiver windsurfing who had to withdraw due to personal issues but was replaced by 77sports Antony Baker.

2018 also saw the inclusion of light wind foil racing in 7 to 11 knots this was a nominal success however this has taken a giant leap forward in 2019 and whilst as yet after 3 events we are yet to have any slalom racing we have had some great foil racing with growing numbers.

## **Wave**

Wave continues to operate with great success under the BWA banner our contract remains in place and they continue to operate independently with a financial contribution from the UKWA but all competitors remain as UKWA members.

## **Freestyle**

I am absolutely delighted to report that after missing a couple of years we managed to schedule a British Freestyle Championships for 2018. We reached an agreement with 2XS and Club Vass to host the event at 2XS HQ in West Wittering, however unfortunately again there was no wind therefore no event. I am pleased to say we have the same deal in place for 2019 so hopefully we will have some British champions.

## **Speed Pete Davies**

Speedsailing in the UK is still going strong with over 70 entrants for Weymouth Speed week of which many were UKWA members.

GPS speed sailing is also still going strong with riders from all over the UK posting their fastest times.

2018 saw two titles awarded which was a great success.

Weymouth Speed Week

UKWA National Speed Sailing Champion (The winner of The UKWA National Speed Sailing Championships)

Speed Ladder

British Speed Sailing Champion (The fastest person in any given year)

Both titles are only open to UKWA members which should encourage new members.

## **Racing**

2018 saw 6 cup events

There were also 3 inland events

There was 1 additional event

The National Championships/Champions Cup was held at Rutland. 2018 will see a return to Grafham Sailing Club

Formula numbers continued to be disappointing with just a handful of competitors. It was agreed between them that this would be the final year for formula, raceboard 32 (same as 2017), RS:X 20 (Down 16), Techno 52 (Down 2). Foiling 10

2019 season will see 6 cup event, 2 inland events plus the National Championships.

Regrettably at the last minute the RYA withdrew all funding from the National Championships which lead to some very harsh words being exchanged between the two organizations mainly from myself. We continued with the event and you will have noticed the lack of a marquee and dinner both cancelled by us when funding was withdrawn. You will see the funding or lack of it reflected in our accounts.

I have had meetings with the RYA particularly to discuss event planning. I attended the RYA stakeholders conference. Thanks should go to both the Techno class and The RS:X class which continue to flourish under the leadership of Steve and Nigel.

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## **General**

Windsurfer of the year was awarded to Genna Gibson from Slalom and the Windsurfing Hall of Fame continues to grow with the inclusion of Simon Bornoff. A further nomination has been received for the inclusion of Nik Dempsey which will be considered by the committee.

It is clear change is on the way following the recent World Sailing Olympic decisions. The good news is that windsurfing will continue for 2024 however options are still to be decided. You can be assured the UKWA will embrace change and continue to monitor information as it becomes available. I am

certain we will be working with the pathway classes and with the RYA to keep the UK at the forefront of international windsurfing.

As far as I am aware world sailing recommended RS:X for 2024 however this was rejected by the Olympic committee who have shall we say reprimanded world sailing and ordered them to carry out sea trials which may see the inclusion of foiling although in a very recent statement RS:X stated their intent to fight vigorously for their continued inclusion.

I am aware we have not delivered on the youth committee and this remains a task for the coming year.

Nobles Insurance have decided not to renew the UKWA third party insurance when it expired at the end of January as they believed the policy no longer complied with the new insurance sales regulations, effectively their underwriters believed the UKWA were operating as a third party seller which is no longer permitted. I am pleased to say that Bishop Skinner took on the policy which is a great relief as this is one of our key selling points. Clear information is displayed on the UKWA website and in any documentation sent out to members during the 12 month transition. Anyone who renewed prior to end January 2018 remains a Nobles customer and memberships from 1<sup>st</sup> February are now with Bishop Skinner.

### Camping & Parking Charges

We do receive some negative feedback with regard to camping and parking charges. This did increase as did the frequency of charging during 2018. This sometimes has a negative effect on the volunteers collecting these charges and there are a number of people who continue to try and avoid payments.

For 2019 we have tried to publish charges via facebook so that everyone who has access is clear.

In the past councils were prepared to permit their land to be used for nothing. Increasingly they see the use of this land as a source of income or at least the income will cover the associated costs.

Normally now events have to be booked online, the applications are then approved by the council, the police and fire department. Once outline



permission is granted approximately 10-15 documents are exchanged and any 1 event may cause an exchange of 20 plus emails.

It is because of this that councils are now increasingly charging for these arrangements by way of land charges.

In addition we contribute to clubs as here, this is being covered in the entry fee as has always been the case.

As we are not always aware of the fees councils will charge when we publish and go live we have to charge this separately.

I understand windsurfers rock up at the beach and expect to go sailing for free, I certainly do, but your understanding would be appreciated and likewise your co-operation with the volunteers who offer their time for your benefit and are implementing collection of fees as instructed.

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2019 calendar

Almost ready

To go to Rutland or not: View from the floor Not unless it worked for our calendar

#### **4. Finance Report and to receive the Financial Statements and Accounts for the year to 31 December 2018 – Andy Watkinson**

Introduction

The accounts for 2018 are presented for membership approval

- The UKWA is a private Company Limited by Guarantee. Each of the members is liable to contribute an amount not exceeding £1 towards the assets of the association in the event of liquidation. The UKWA principal activity is the promotion of competitive windsurfing across the UK.
- The accounts have been prepared by Thomas Westcott, Chartered Accountants

2018

- Overall event entries in 2018 were down by 85 on 2017 across all disciplines. The turnover is down by £429. The gross profit was running

at 10.8% in 2017 and remains at 10.8% in 2018 reflecting the reduced turnover with gross profit of £8,788 against a gross profit of £9,217 for 2017.

- The accounts show a net loss of £8,171 for 2018. This due to the RYA withdrawing their £6,000 grant for the National Championships and our non-participation in the NWA festival.
- We are still experiencing issues with Tarifa's tube. We currently have several bids for financial assistance. These bids range from £7,500 for re-tubing to £38,000 for a replacement boat.

#### ACCOUNTS TO 31<sup>ST</sup> DECEMBER 2018

- We can see on page 2 that the number of entries were slightly down on 2017 but the 3 main disciplines are pretty stationary. The fall is due to Speed where the entry for 2018 was 50% of the 2017 entry
- Page 6 Statement of Comprehensive Income shows the turnover of income versus cost giving a gross profit £8,788 against £9,217 for 2017. The increase in administration fees, accounts fees and bank charges gives us a final yearly loss of £8,196.
- A more detailed breakdown of income statement is on page 16. This details the breakdown of turnover and cost of sales for 2018 compared to 2017.
- Page 7 – Balance sheet as a statement of financial position shows are tangible and current assets of £39,840. Tangible assets are shown on page 13 with depreciation at £5,140 for 2018 compared to £16,881 for 2017.

At some point in the near future the £8K loss will need to be addressed as should this trend continue for a sustained period the UKWA will be unable to continue trading.

Points to consider are

1. Our preferred option, increase numbers participating across course racing and slalom this would mean increasing income by £500 per event attracting an additional 12 junior entries to each and every event.
2. Sponsorship. If anyone can assist here your impute would be very welcome
3. Increase membership by approximately 270 juniors or 175 adults

4. Increase membership charges currently £30, £45, £60
5. Increase Event entry fees
6. Sell assets but this would impact on our ability to run quality events
7. Replace our administrator with a volunteer. In the opinion of the committee this is not a viable or acceptable option.
8. A mix of all of the above.

PROPOSED that the 2018 Accounts are agreed and signed by the Directors:

Proposed Kevin Proffitt

Seconded Mike Dempsey

Approved/Rejected Approved

### **5. Resources Report – by James Palin, Director of Resources**

Presented by Andy Watkinson in James absence

Firstly, my apologies for being unable to deliver this report in person.

2019 started off with all boats in a good condition and with the Navara Support truck in good serviceable order. Regrettably since then, BUSKA has had a costly gearbox replacement and been in for engine work.

The boats continue to be worked hard and many have had replacement radio equipment this year due to wear and tear failures (both aerials and main set radios).

Our major concern is the tubes on Tarifa which are making the use of this boat almost impossible, (as a result of age, delamination and wear. ) We are appealing for funds to try and secure the money required to repair the boat.

We continue to be very lucky to have winter storage at the Proffitts home in Shropshire, which is extremely helpful and creates huge savings for the association from being able to get boats and trailers serviced and repaired locally to him – we are indebted to him once again and to the crew who shuttle and do so much unseen in the off-season.

As regards the rest of the equipment, we have replaced and upgraded a small amount of tackle, as well as replaced the defibrillator battery this year, and updated our on the water First Aid provision.

In conclusion, we have saved money over the last few years on maintenance and repairs, however the levels of wear and tear have caused this year's repair and servicing costs to rise.

We continue to appreciate the support that the UKWA members give us, both verbally and those that are willing to help us with the launch and recovery of the ribs.

## **6. Election of Directors**

May I draw your attention to the published notice.

Alternative candidates shall be proposed and seconded and the proposals be received in the UKWA office at least 7 days before the meeting to allow the proposal and agenda be published. [admin@ukwindsurfing.com](mailto:admin@ukwindsurfing.com)

No Proposals have been received therefore the existing committee stands down on block and puts itself forward for re-election

### **Elected executive directors**

**Mr Alastair Campbell Director of communications**

**Mr Rod Davis Director of marketing & publicity**

**Mr Bob Ingram Chairman**

**Mr James Palin Director of resources**

**Mr Andy Watkinson Director of finances**

**Mr Brian Tilbury Director of administration**

### **Nominated directors**

**Mr Pete Davis Head of Speed**

**Mr Nigel Treacy Head of Wave**

Proposed Annette Kent

Seconded John Pete

Approved/Rejected Approve

## **7. AOB of the Association**

### **Admin Report Brian**

Admin Report for 2018.

The year has gone smoothly with all the directors working well together, which means the members have had good service and the events have been run smoothly.

Numbers of entries have been comparable to that of 2017 and 64.4% have used the pre-entry system in 2018 compared to 63.9% in 2017. This means less paper work on the entries at registration at the events which is a positive for the administration team and cheaper entry fees for the members. Most of the sailors who enter on the day now pay by card and this works well.

All the sailing clubs and councils are taking advantage of venue charges which has led to more work with the collection of parking and camping payments.

There has been an increase in the number of requests for duplicate documents to confirm insurance coverage for 'other' event entry and I would remind members that they should receive a membership email which provides a link to the website to see the full coverage details and their membership document as an attachment which should be stored for use when proof of insurance is needed. If anyone doesn't receive this email I would strongly recommend that you save the UKWA email address to your contacts list to avoid this being routed into 'junk mail'.

The email address is: - [admin@ukwindsurfing.com](mailto:admin@ukwindsurfing.com)

The link to the insurance details is: [www.ukwindsurfing.com/membership](http://www.ukwindsurfing.com/membership)

We had a problem at the start of the season when our insurers informed us that they were not going to provide this type of insurance in the future. My thanks go to our chairman who took up the challenge and found a replacement insurance with Bishop Skinner Marine in very quick time.

### **Questions received in writing**

Paul Robinson

Question 1- hall of fame

Why is the most successful Olympian windsurfer of all time not inducted into the Hall of Fame?

It was agreed that the committee would consider the inclusion of Nik Dempsey the floor thought this was a good idea.

Paul Robinson

Question 2 - finance

Over the last few years the UKWA has made quite substantial yearly losses. This is despite increasing entry fees in 2018 which has both increased income but also, perhaps coincidentally, reduced entries. What action is being considered to redress this shortfall? I note the BWA has full sponsorship for all its events but the UKWA has only event sponsorship for Slalom series.

Thank you GBR 353

As per minutes

**Meeting Closed at 9.40**

### **No minutes required for sailors meeting**

However brief discussions included, foiling, branded clothing, Instagram, whistles and members gifting money to the association.